Presentation of the Proposed Budget and Capital Management for the Fiscal Year 2019 May 1, 2018

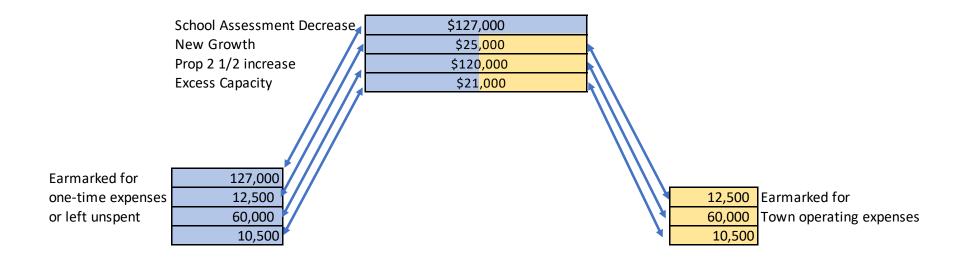


Leverage current opportunities to create an FY19 budget that is within our levy limit while planning the same for future years.

Fiscal Year 2019 Proposed Budget Opportunities

School Assessment decrease Level cost of medical insurance premiums

Fiscal Year 2019 Proposed Budget Strategy



- All capacity in blue is planned in FY19 to be available in FY20 to "absorb" a school assessment increase.
- Half of new growth and Prop 2 ½ increase is reserved for school because school is approximately half our annual budget.

Fiscal Year 2019 Proposed Budget Strategy Continued

Capacity for FY20 school assessment increase

100% of School assessment reduction*	\$127,000
50% of new growth	\$ 12,500
50% of Prop 2 ½ increase	\$ 60,000
50% of Excess Capacity	\$ 10,500
Total	\$210,000

^{*} Does not include assessment for school roof and boiler debt service that is excluded from Prop 2 ½ limits

Basic breakdown

Total Operating

\$ 5,633,848

(0.44% increase v. FY18)

Town Operating

(9.60% increase v. FY18)

\$ 2,849,528

School

(7.48% decrease v. FY18)

\$ 2,784,320

Fiscal Year 2019 Proposed Budget Highlights

- Replace Permanent Part-time Police Officer with Full Time Officer (includes Police Academy training) resulting in two extra shifts of coverage
- 2% COLA and contractual increases
- No rate increase for employee health insurance
- Increase to Retirement Assessment
- Reduction in Liability Insurance
- Raise & appropriate \$150,000 for Stabilization Fund
- Reinstate Saturday Transfer Station Attendant
- Wage increases for three positions (Library Asst, Transfer Station Attendant, Highway Clerical)
- First time budget for Agricultural Commission
- Increase police facility rental

Trend Analysis

Fiscal Year 2016- Fiscal Year 2019

	FY16	FY17	FY18	FY19 (proposed)
	Buc	dget Appropriations	s - Categorical SI	hare
General Government	7.1%	6.4%	6.0%	6.2%
Highway	18.7%	18.2%	17.2%	17.2%
Schools	50.9%	51.4%	53.7%	50.5%
Culture and Recreation	2.1%	2.0%	2.0%	2.0%
Protection Pers & Prop	6.8%	6.6%	6.2%	6.9%
Health & Human Svc	2.0%	2.0%	1.9%	2.1%
Debt & Interest	3.6%	4.2%	3.9%	2.8%
Unclassified	8.8%	9.1%	9.0%	12.2%
Total Budget	\$5,098,372	\$5,306,468	\$5,609,249	\$5,633,848
Increase v. Previous Year	3.3%	4.1%	5.7%	0.4%
	Tax Rate			
	\$9.60	\$9.80	\$10.45	
Increase v. Prev Year	1.7%	2.1%	6.6%	

Town Operating Budget

Cumulative Increases

\$288,337

(\$150,000 is raising & appropriating for Stabilization Fund)

Cumulative Decreases

\$263,838

(\$168,065 is decrease is school assessment)

Net Budget Increase

\$ 24,499

Increase is < ½% from FY 18

Tax Rate Impact based on FY 18 value and total revenue is \$.05

FY19 Proposed Budget-Town Operating

Significant Line Item Increases v. FY18

Stabilization Fund	\$ 50,000
Police Full Time Officer	\$ 24,741
Retirement	\$ 19,656
Employee COLA 2%/Contract	\$ 16,317
Transfer Station Shift	\$ 4,865
Transfer Station Expenses	\$ 3,000
Police Rental	\$ 3,000
Assessors' Consultant	\$ 2,500
Veteran's Benefits	\$ 2,000
Selectmen Contingency	\$ 2,000
Police Expense	\$ 1,750
Board of Health Software	\$ 1,600
Library Assistant Wage	\$ 1,040

FY19 Proposed-Town Operating Amounts to Raise & Appropriate - one year only

Stabilization \$100,000

Broadband Procurement \$ 20,000

Umpachene Falls Rd Bridge ROW \$ 8,000

Library Door Openers \$ 5,800

Fire Dept Turnout Gear Washer \$ 4,000

\$ 137,800

Budget request increases not included

Police coverage (2 shifts) \$ 14,198

Electronic Voting machine \$ 5,000

Line item reductions

Highway Diesel \$10,000

General Insurance \$10,000

Southern Berkshire Regional School District Budget

FY 2019 total five town school assessment

Operating & Trans \$ 12,946,370

Capital \$ 358,461

Subtotal \$ 13,304,831

Roof/Boiler Bond \$ 273,017

\$ 13,577,848

FY 2019 New Marlborough assessment at 20.92%

Operating & Trans \$ 2,709,304

Capital \$ 75,016

Subtotal \$ 2,784,320

Roof/Boiler Bond \$ 57,135

\$ 2,841,455

School Budget Historical Share and % of Town Budget SBRSD

	FY16	FY17	FY18	FY19 (proposed)
Grand Total School Budget	15,423,783.00	15,863.678.00	16,366,713.00	16,690,011.00
NM % of Assessed Budget NM Total Assessment	20.71% 2,709,299.00	22.04% 2,938,274.00	22.82 % 3,143,681.00	20.92% 2,841,455.00
Percent of Town Budget	50.38%	50.01%	50.86%	45.79%

Free Cash and Stabilization Resources

Stabilization Fund Balance \$557,187

Reserved <\$287,000>

Available for use FY19 \$270,187

Free Cash Balance \$731,574

Reserved <\$287,000>

Available for use FY19 \$444,574

Debt Service Schedule

	<u>FY17</u>	<u>FY18</u>	<u>FY19</u>	<u>FY20</u>	<u>FY21</u>
Town Hall Hwy Truck Loader Hwy Truck Hwy Truck Fire Truck School Roof/Boiler Grader**	13,715.00 39,795.00 18,341.00 25,328.00 48,168.00 77,000.00 19,544.00	13,358.00 38,758.00 18,036.00 24,907.00 47,276.00 74,800.00 98,161.00	17,731.00 24,485.00 46,384.00 72,600.00 57,135.00	45,492.00 70,400.00 98,161.00* 40,000.00**	68,200.00 98,161.00* 40,000.00**
Total	241,891	315,296	218,335	254,053	206,361

^{*}School Roof/Boiler amounts estimated after FY 19

^{**}Proposed on warrant; not yet approved by voters—estimated payment

Proposed Free Cash Expenditures

Certified Free Cash

\$731,574

Road Projects \$ 260,000

Highway Garage Paving \$ 75,000

Tree Maintenance \$ 10,000

\$ 386,574

Less Reserve (5%) \$ 287,000

Remainder \$ 99,574

Proposed Stabilization Expenditures and Additions

Stabilization	Fund Bal.	\$ 557,18	7
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Transfer from Free Cash \$ 0

Raise and Appropriate \$ 150,000

\$ 707,187

Less reserve (5%) \$ 287,000

Available FY 2020 \$ 420,187

Proposed Debt

Purchase road grader

\$325,000

Approximately annual debt service of \$40,000, to be excluded from limits of Prop 2 ½

- Approval to borrow requires a 2/3 vote at Annual Town
 Meeting
- Debt exclusion requires a ballot vote at Town Election

Five Year Management Plan FY18-FY22

Plan Elements

- Projections of Capital Funds—Stabilization and Free Cash
- Projections of Debt Service
- Estimates of timing and costs of capital investments (20 years of anticipated projects verified by historical spending)

Five Year Management Plan Cont'd

Scenario 1 – FY19

- Continue "tradition" of transferring \$50,000 from Free Cash to Stabilization Fund
- Re-establish "tradition" of raising & appropriating \$50,000 for Stabilization Fund

Result – NSF for capital projects in FY22 Shortfall of \$125,000+

Five Year Management Plan Cont'd

Scenario 2 – FY19

- Continue "tradition" of transferring \$X from Free
 Cash to Stabilization Fund
- Increase amount raised & appropriated in FY19 to \$150,000 for Stabilization Fund

Result – reduces shortfall in FY22 To \$25,000

Five Year Management Plan Cont'd

Caveats

- Does not account for Broadband expenditures assume Prop 2 ½ exempt borrowing or service/lease payments
- Does not account for Town Hall renovations in early planning stage
- Large anticipated projects in FY25
 - Total purchases in excess of \$1MM
 - Fire brush truck, PD cruiser, Heavy Hwy truck and backhoe

Result – We must embrace opportunity to r&a \$150,000 for Stabilization AND seek additional opportunities in next five years to expand our capital resources

Fiscal Year 2019 Presentation Conclusion

Questions, comments and discussion